



NASH CL

Case Study

Leading Pulp & Paper Mill Relies on NASH's CERTIFIED™ Unit Exchange (UX) Program to Avoid Downtime While Minimizing Costs

When one of their process-critical vacuum pumps began experiencing drops in performance, the team at the mill turned to Nash to provide a cost-effective solution that would help them avoid downtime.

Headquartered in Wisconsin, our customer is a leading manufacturer of coatings and specialty paper products. The company has been at the forefront of the industry for over a century and continues to provide innovative, class-leading solutions to its customers. Sustainability is key for our customer, and the company prides itself on operating in an environmentally responsible manner without compromising on the quality of its products.

To achieve its production, quality, and sustainability targets, the mill relies on a range of high-performance and reliable equipment. The company operates a fleet of mid-size vacuum pumps that are critical to the manufacture of a range of paper products. Used early in the forming section, also known as the 'wet-side', of the paper making process, the pumps remove water and moisture, allowing the formation of stronger, more consistent sheets on the wire.

Overview

CLIENT

Class-Leading Innovative Paper Producer

LOCATION

Wisconsin, United States

PRODUCTS

NASH CL6002

NASH CL3002

CUSTOMER BENEFITS

Quick Delivery

Highest Reliability

Unbeatable Pricing

Minimized Production Downtime



INCREASING RISK OF DOWNTIME

Having had their pumps repaired by an unauthorized service shop, our customer's team of engineers noticed that one of their vacuum pumps was still performing well below the expected standard. With the threat of downtime and lost production looming, the mill contacted Nash to deliver a cost-effective solution that would help the company minimize downtime and reduce the impact on production.

After evaluating the customer's vacuum pump, the team at Nash recommended a replacement CL6002 unit through NASH's CERTIFIED™ Unit Exchange (UX) program.

PROVIDING A COMPREHENSIVE SOLUTION IN RECORD TIME

NASH's CERTIFIED™ UX program ensures fast turnaround and reduces downtime by allowing customers to exchange their existing pumps & compressors that may be losing performance, for an identical refurbished unit; all for a fraction of the cost of new equipment. Our CERTIFIED™ remanufactured units are built to OEM standards, using the latest engineering drawings and OEM parts. Each remanufactured pump comes with a 2-year factory warranty and is guaranteed to deliver 95%* of new pump performance.

The CL series of mid-to-large capacity vacuum pumps deliver classic Nash performance. Providing a range of suction volume, vacuum, and pressure options; the CL series is the ideal choice for a variety of applications, including paper machine dewatering, vacuum filtering, and solvent recovery. The CL's robust, heavy-duty design ensures long life and uncompromised performance in even the most demanding environments and applications.

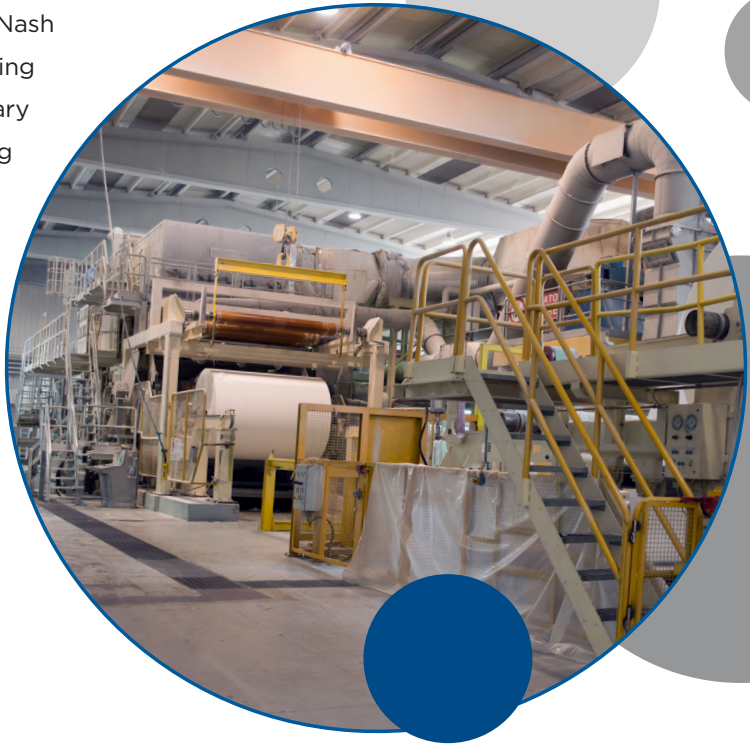
**According to HEI standards.*



UNRIVALED SERVICE

Having received the order in mid-January 2021, Nash delivered the CL6002 within two days of receiving the order, helping our customer avoid unnecessary downtime and process upsets, all while providing the most competitive price. The quick delivery and unbeatable pricing helped build trust and further develop the relationship between the mill and Nash.

Since the team at the mill received extraordinary customer service, and their replacement CL pump was performing up to the Nash guarantee, the mill ordered an additional CL3002 pump from Nash's CERTIFIED™ UX program when their existing unit began experiencing issues.



TRUST THE EXPERTS

Expert service, unbeatable delivery times, and cost savings are just some of the benefits of choosing Nash. In addition to our CERTIFIED™ UX program, we offer a range of repair and remanufacture programs, as well as aftermarket products and services, which are designed to restore the performance and reliability of your equipment.

As the original innovators in liquid ring technology, we leverage our wealth of knowledge and experience to help our customers solve even the most complex challenges. Whether you want to extend the life of your equipment, maximize performance and efficiency, or reduce the risk of downtime, we have you covered.

Trust the experts. Choose Nash!

To find out more about Nash
Aftermarket Solutions for the Pulp &
Paper Industry visit

www.NashPumps.com



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CS-GDN-PulpPaperUX-1268 06/24