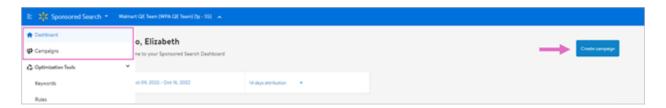
Campaign Setup and Management

- 1. Create a campaign
- 2. Set Placement Inclusion
- 3. Add Bid Multipliers
- 4. Create Ad Groups
- 5. Add Items to an Ad Group
- 6. Add and Select Keywords
- 7. Suggested Bids

1. Create a campaign — Step 1

This article takes you through the first step in creating a new Sponsored Products campaign: choosing your campaign type (automatic or manual) and setting your flight dates and budget. You'll also learn how to edit your budget and apply in-flight out-of-budget recommendations.

To create a new campaign, click on the **Create campaign** button in the upper right of either the *Dashboard* or *Campaigns tab*.



Enter your campaign's name.

Note: If this is your first time creating a campaign in the Walmart Connect Ad Center, we recommend being descriptive with your naming convention.

Campaign type & targeting tactic

After you've entered your information, proceed to either the optional Bid Multiplier section or the Placement Inclusion section (for manual campaigns).

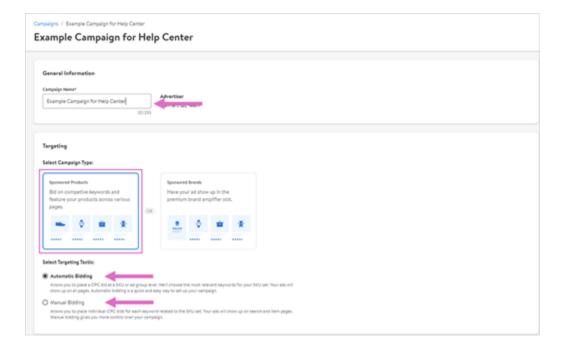


In the *Targeting* section, select your campaign type as *Sponsored Products* and targeting tactic.

For targeting, you have the choice between Automatic and Manual.

Automatic — Used to create a content-driven campaign where Walmart decides when and where to display your ad based on keywords identified from the product title, description and other sections of your item page, in addition to product category and related products.

Manual — Gives you greater transparency and control as it allows you to select and target individual keywords and products.



Note: Launch campaigns with as many products as you can to discover which ones are driving the most results. Create detail-oriented campaigns—organize Ad Groups by product categories, top-selling SKUs, low profitable SKUs, seasonal SKUs, and new SKUs. You'll have more control and higher visibility into product performance.

Scheduling & budget

In the Scheduling & Budget section, set your campaign duration and budget.

Select a **start date** for your campaign. Selecting the current date (today) will launch within the hour.

Run indefinitely from start date is selected by default. This allows your campaign to run with no end date, but your campaign will end once your total budget has been spent. If you uncheck this, you have the option of setting an end date for your campaign. This end date will stop your campaign even if there is still a budget left.

Next, set a total budget and/or a daily limit for your campaign.



The total budget represents the most you will spend on the campaign. As your account will be charged per ad click, the final campaign spend may be equal to or less than the total budget but will **never exceed** it.

For Marketplace sellers: the total budget must be \$50 or above.

Note: If you set only a total budget, your campaign will spend this amount as quickly as possible.

Daily limit represents the most you will spend each day of the campaign. As your account will be charged per ad click, daily spend may vary. It cannot exceed your total budget.

For Marketplace sellers: the daily limit must be \$50 or above.

Note: If your campaign does not spend all its daily budget, the unused amount will roll over to the next day (and continue to do so if unused) BUT daily spend will never exceed 2X the daily limit.

For example:

• If you set a daily limit of \$100 and spend \$50, the daily limit for the following day, with the addition of rollover budget, will be \$150.

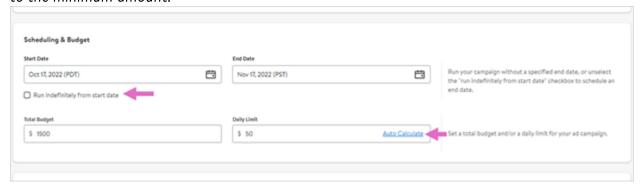
OR

• If you set a daily limit of \$500 and spend \$100, the daily limit for the following day will be \$900. If your campaign again spends \$100, the daily limit for the following day will be \$1000 (capped at 2X your set daily limit).

Note: If you set only a total budget, you will not be able to add a daily limit once the campaign is live. Similarly, if you create a campaign with only a daily limit, you will not be able to add a total budget once the campaign goes live.

If you unchecked *Run indefinitely from start*, you will also see an **Auto Calculate** button next to *Daily limit*. This button will divide your total budget by the total number of days your campaign will run, to provide an equally distributed daily limit amount. For example, if your campaign is 30 days long and you set a total budget of \$6,000, pressing the **Auto Calculate** button will enter \$200 for your daily limit.

Note: If the calculated amount is lower than the minimum required daily budget, it will default to the minimum amount.



2. Set Placement Inclusion — Step 2

This article explains how to use the Placement Inclusion section in Manual Campaigns.

If you chose *Manual* as your targeting tactic, you have the option to include additional placement options.

Placement inclusion

By default, the Search In-grid placement is toggled on and cannot be toggled off.

Note: Inclusion of additional placements is optional but is highly recommended to expand reach.

Placement types

Search In-grid

This is the default placement for Manual campaigns. When a customer makes a search query and you are bidding on that keyword/match type, your item may be eligible to serve on the Sponsored Products In-grid placements within the search results.

Search carousel

When a customer makes a search query and you are bidding on that keyword/match type, your item may be eligible to serve on the Sponsored Products carousel placement below the search results.

Buy Box & item carousel

When a customer lands on an item page and you are bidding on a keyword/match type of one of the **anchor item entities**, your item may be eligible to serve on the Sponsored Products Buy Box and/or carousel placement on the item page.

An anchor item is an item page where you want your ads to appear. The following are considered anchor item entities:

- Item title
- Item brand
- Item taxonomy

Match types for item page placements

Exact match: all bidded keywords should be present in the same order and should be continuous (except for stop words or functional words). There cannot be any additional words in the entity.

Phrase-match: all bidded keywords can be in any order, however all the words should be in one entity and should be continuous. There can be any additional words in the entity before and after the bidded keywords.

Broad match: all bidded keywords can be present in any order and do not need to be continuous.

3. Add Bid Multipliers — Step 3

This article explains what bid multipliers are and how to apply them.

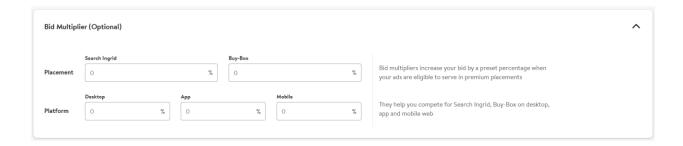
If you're creating Automatic or Manual campaigns, you will have the option to set bid multipliers.

What are bid multipliers?

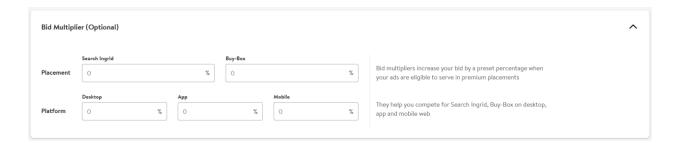
Bid multipliers give you additional opportunities to optimize your advertising campaigns. This bidding feature helps you manage your Sponsored Products campaign by enabling you to increase your bids on prime placements and platforms, while keeping your base bid low.

Note: Bid multipliers are optional, but highly recommended

Bid Multipliers for Automatic campaigns



Bid Multipliers for Manual campaigns



Setting and using bid multipliers

There are two types of bid multipliers, Placement and Platform.

Placement multiplier

This control allows you to set bid modifiers starting at 0% for various placements, depending on your campaign type. When your ads are eligible to serve in these placements, the bid percentages you set will help you better compete for these placement opportunities.

Example:

Starting bid: \$0.80

• Search In-grid Multiplier: 200%

• Resulting bid for Search In-grid ad position: \$0.80 + 200% = \$2.40

Platform multiplier

This control allows you to set bid multipliers starting at 0% for desktop, app and mWeb (mobile web) platforms. When your ads serve on these platforms, the bid percentages you

set will help you better compete for these platform opportunities.

Example:

Starting bid: \$1.00mWeb Multiplier: 90%

• **Resulting searches on Mobile**: \$1.00 + 90% = \$0.90

If you use both Placement and Platform multipliers, your bid multipliers will be added together.

Example:

• Starting bid: \$1.00

Buy Box Multiplier: 50%Desktop Multiplier: 150%

• Resulting bid for Buy Box position on Desktop: \$1.00 + (50% + 150%) = \$3.00

If bid multiplier = 0% or blank, your bid will remain the same as the bid entered at item or keyword level.

Note: There is no maximum bid multiplier amount, so please make sure you understand and are comfortable spending the multiplier amount you are setting.

4. Create Ad Groups — Step 4

This article shows you how to create ad groups within your campaign. Ad groups are grouped items and keywords within a campaign.

Setting up your campaigns ad group(s)

Each campaign must have at least one ad group. Ad groups are unique to their campaign. Each ad group is limited to a maximum of 2,000 items. Your targeting tactic (Automatic vs. Manual) determines the level at which to set your bids.

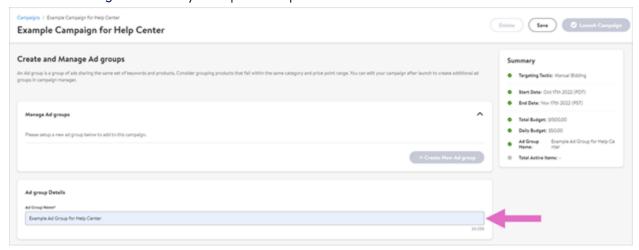
Ad groups can be enabled or disabled while the campaign is live as can the items and/or keywords within them. By default, ad groups are always enabled. To create more than one ad group, you must first save the campaign. This will enable the **Create new ad group**

button.

Name your ad group under Ad group details.

Note: Remember to give your ad groups names that will easily distinguish them from each other.

Launch campaigns with as many products as you can to discover which ones are driving the most results. Create detail-oriented campaigns—organize Ad Groups by product categories and SKUs (top-selling, low profitable, seasonal, and new). This can provide more control and higher visibility into product performance.



How to set up your Ad Group(s) for success

For Automatic campaigns:

• Cluster similar products together to enable you to track performance accordingly.

For Manual campaigns:

- Create ad groups for products with similar attributes and related keywords.
- Include no more than 50–100 products per ad group.
- Organize groups by related keywords, brands, product categories and top sellers, so all products can be found via search easily.
- Choose a naming convention that is easily relatable to items in the ad group.
- Continuously check ad group performance reports to optimize campaigns.

Ready to continue your campaign setup journey? Continue to Add Items to an Ad Group — Step 4 (continued).

5. Add Items to an Ad Group — Step 4 (continued)

This article shows you how to add items to your Sponsored Products ad group and assign bid values to items in an Automatic campaign.

Adding items to your ad group

You can add items to your ad group in two different ways:

Upload a set of items in a CSV file.

OR

Search for items by item ID, product name, product keyword or brand name.

Note: You can now advertise all variant types that meet the eligibility criteria in your Sponsored Products campaign. See the Adding variants section for more details.

Adding a set of items in a CSV file

Download the CSV template using the **Download** icon in the top right corner of the *Item List* section.



Once you have downloaded the template, you will need to fill out these required fields:

- Item ID Include your item IDs.
- Bid (Automatic campaigns only) Place the amount you wish to bid on each item.
- Status To enable an item, you can either enter "Enabled" or leave the field blank. If you wish to disable an item, enter "Disabled."

	Α	В	С
1	Item Id	Bid	Status
2	544575596	0.2	Enabled
3	544575597	0.2	Enabled
4	544575598	0.2	Enabled
5	544575599	0.2	Enabled
6	544575600	0.2	Enabled
7	544575601	0.2	Enabled
8	544575602	0.2	Enabled
9	544575603	0.2	Disabled
0	544575604	0.2	Disabled

Notes:

- Bids cannot be more than \$100 and no more than two decimal places.
- A maximum of 2,000 items are allowed per ad group.

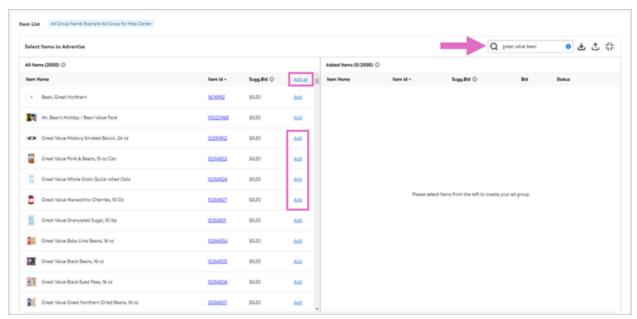
Once you have filled out and saved your CSV file, use the **Upload** icon to upload your CSV file. The items/bids will be added to your ad group under *Added Items*.

Adding items using the search field

Click the **Search** icon in the top right corner of the *Item List* section.

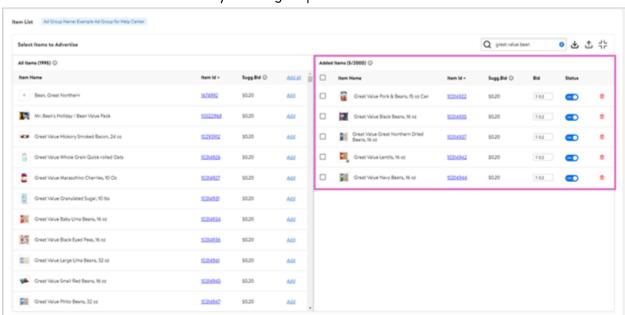
In the search field, enter the item ID(s), product name(s), product keyword(s) or brand name(s) of the item(s) you wish to promote.

Once the list populates, click **Add** to add the item(s) to your ad group. To select all, click **Add All** at the top of the column.



^{*}For illustration purposes only. May not represent the bids available on the Canadian version of the platform.

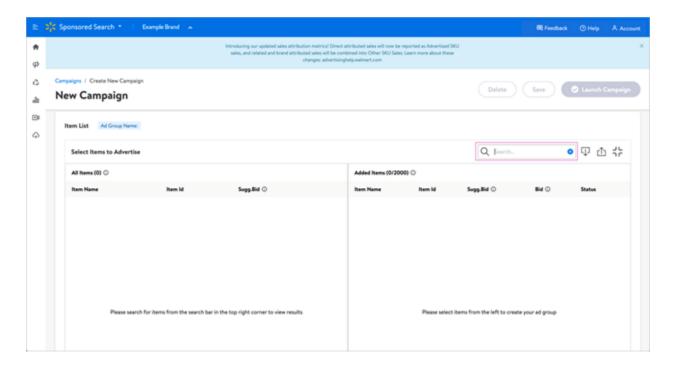
The items/bids will be added to your ad group under Added Items.



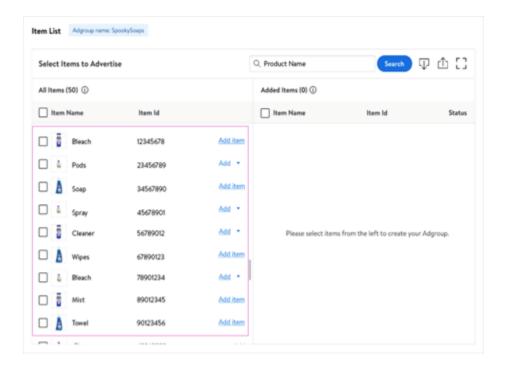
^{*}For illustration purposes only. May not represent the bids available on the Canadian version of the platform.

Add variants to your campaign

First, choose a primary variant (formerly known as a base item) from the variants you wish to add to your campaign. Paste the ID number into the *Search* field and select **Enter**.



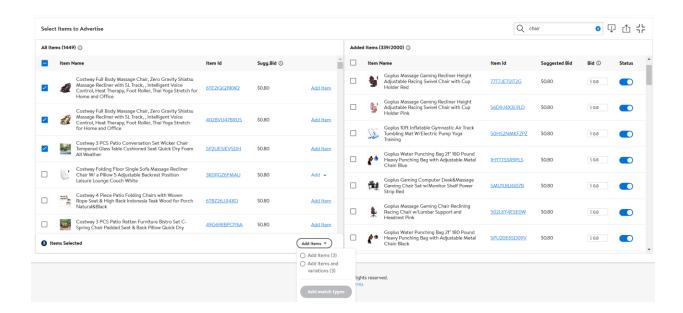
Once you press **Enter**, the primary variant will appear in the left pane.



After the primary variant appears, click ${f Add}$ to open the dropdown option.

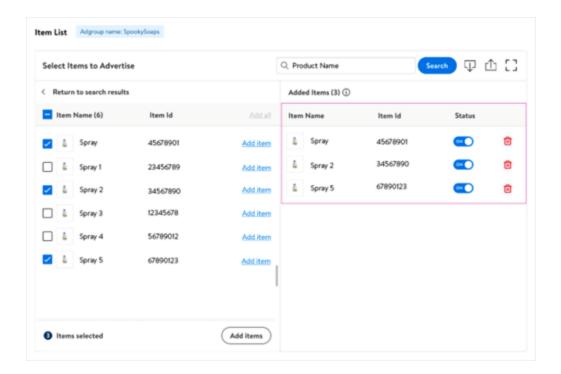
From the dropdown, choose from three options: Add item, add all variations and add specific variations.

- Add item Add your primary variant to the campaign.
- Add all variations Add all variants of the primary variant to the campaign.



If you choose **Add all variations**, you'll see all the variants added to your campaign. You can remove any variant by clicking the *Delete* icon. Once the campaign is live, you will not be able to remove items, you may only change the status to *Off*.

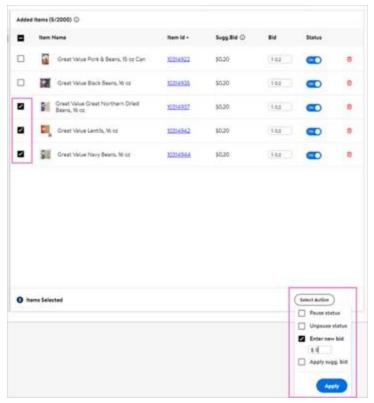
Note: Each variant will count towards the 2000 item maximum per ad group.



Updating items in your ad group

Once you've uploaded or selected the items you wish to promote, you'll see all the items you have added to your ad group under *Added Items*.

You can enable/disable items and update bids.



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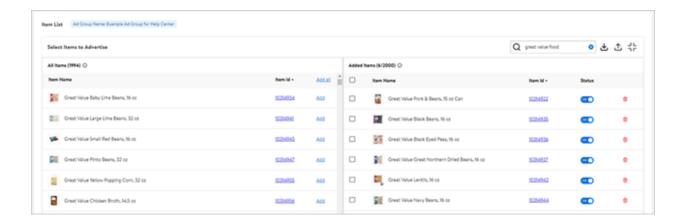
Searching for items in your ad group

Once the items have been added, you can use the search function to look for existing items and modify single or multiple items. You will be able to change bids, enable/disable or delete items (only if the campaign has not launched).

Use the following options to narrow your search results:

- By item ID partial or full
- By name single word or full name

Note: If you are creating a Manual campaign, the bid column will not be present. You will instead be assigning bid values to individual keywords and match types in the next section.



Launch campaigns with as many products as you can to discover which ones are driving the most results. Create detail-oriented campaigns—organize Ad Groups by product categories and SKUs (top-selling, low profitable, seasonal, and new). This can provide more control and higher visibility into product performance.

Setting up a manual campaign? Continue to Add and Select Keywords — Step 5.

6. Add and Select Keywords — Step 5

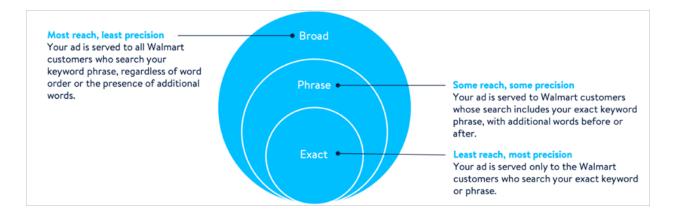
This article explains how to select keywords, match types, and assign bids.

A note about match types

If you created a Manual campaign, the *Keywords section* is where you will be selecting and/or adding your own keywords and assigning bid values.

Note: As a best practice, we recommend grouping items with similar attributes when creating a keyword bidding campaign.

When bidding on keywords, you have three match type options to bid on:



For each match type, you can assign different bid values. Keep in mind that the bid value you have entered is the amount you are willing to spend for someone clicking on your ad.

Note: Bids must be less than \$100 with no more than two decimal places.

Using Additional keywords

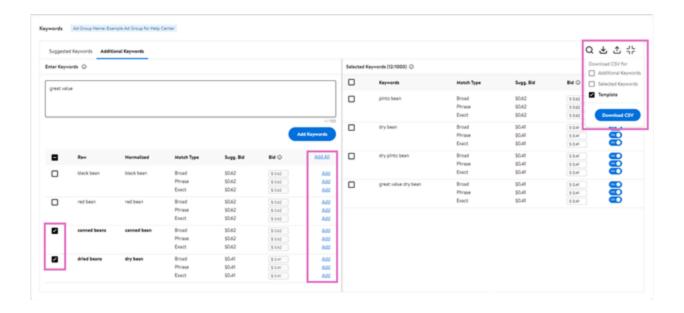
In the Additional Keywords tab, you can add your own keywords to target. Use this section to add and bid on keywords not mentioned in the Suggested Keywords section.

You can add additional keywords in two ways:

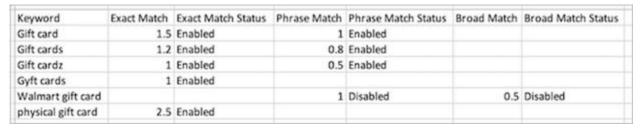
- Through the text box, using one keyword per line and up to 100 keywords at a time.
 - o Once you have added all your keywords, click on the Add Keywords button.
 - Select the match types from the list below the text box and click Add to move to the Selected Keywords section.

OR

- Using a CSV file upload:
 - First download the template by clicking the **Download** icon and selecting *Template*, then click the **Download CSV** button.
 - o In the template file, enter the keywords you want to bid on, and bid values for the match types you wish to target.



- If you wish to enable the keyword and match type, enter "Enabled" in the Status column or leave it blank. If you wish to disable a keyword and match type, enter "Disabled" in the Status column.
- Save your CSV file and click on the **Upload** icon and choose your file.



When using the Additional Keywords tab, there are a few other things to consider:

- 80 characters max per keyword (including spaces)
- Full string of special character keywords is not allowed
 - Examples #! %&@, \$\$\$\$\$\$
- Our system will convert all your keywords into normalized keywords
 - For example, if you add "gift cards," "gift cardz," and "gyft cards," the keywords will be normalized to "gift card."

Note: If you used the CSV upload, the bid values you entered will already be applied. If you added multiple keywords that were normalized to the same keyword, we will select the highest bid value from each match type from all the raw keywords associated with the normalized keyword.

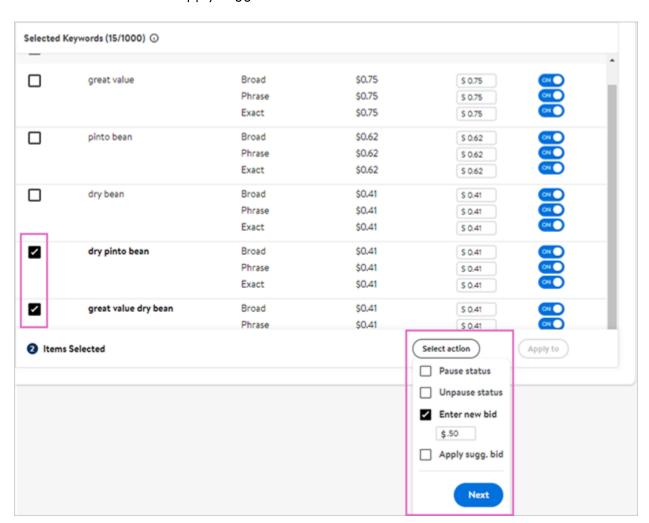
All added keywords, match types and bids are added to Selected Keywords.

In Selected Keywords, you can review and update the keywords you have added from both Suggested Keywords and Additional Keywords.

Note: A maximum of 1,000 keyword match type combinations are allowed per ad group.

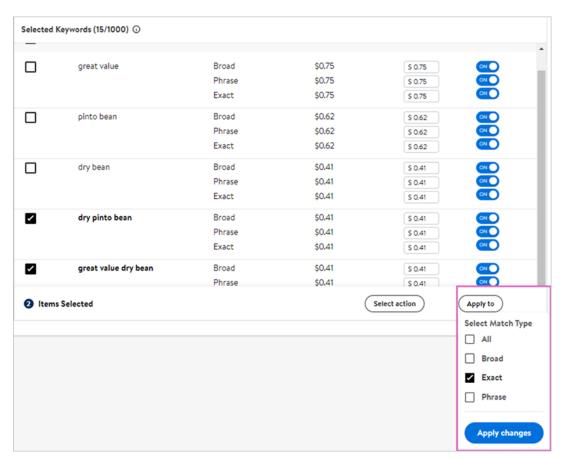
To update a bid value, enter the new bid value in the text box under the *Bid* column. Use the Status toggle to enable or disable a keyword. The status of each added keyword is enabled by default.

- You can edit keywords in bulk by selecting the checkboxes and clicking Select actions.
- Choose Select actions from the dropdown menu to pause status, unpause status, enter new bid or apply suggested bid.



*For illustration purposes only. May not represent the bids available on the Canadian version of the platform.

• Click **Next** to select the match type(s) you wish to apply the bulk edit to, then click **Apply changes**.

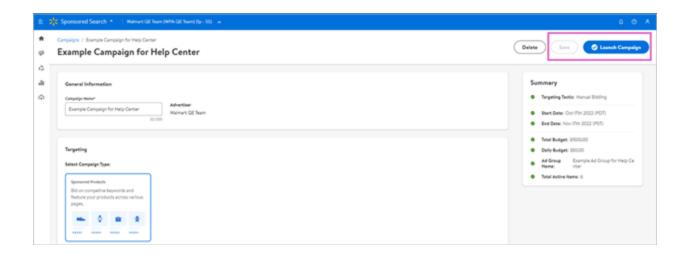


^{*}For illustration purposes only. May not represent the bids available on the Canadian version of the platform.

Saving your ad group and starting your campaign

Once you have added all your keywords and adjusted all your bids, you will need to save your ad group by clicking on the **Save** button in the top right corner of the page.

Once you are satisfied with the setup of your campaign, click Launch Campaign.



7. Suggested Bids

This article provides an overview of suggested bids for automatic and manual campaigns.

What are suggested bids?

Suggested bids are automated bid-price recommendations provided to enhance the campaign management process by providing bid suggestions based on winning bids on similar ads and delivering more relevant impressions.

The recent enhancements to suggested bids help minimize bidding guesswork and can increase the chance of an advertisers' ad being served. We've refined this feature to provide more granular automated bid-price recommendations based on winning bids for similar ads. These automated bid-price recommendations are offered at the product type level and at the keyword level for broad-, phrase- and exact-match keywords across all demand channels. Advertisers can gain competitive bid insights and compare their current bid to be more successful on our platform.

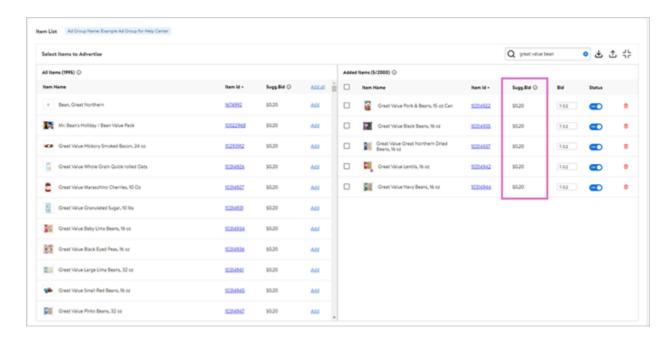
If you are unsure of what bid to start with for your campaign(s), we recommend using the suggested bid. This will aid you in delivering impressions compared to ads similar to yours.

How to get started

The suggested bids feature is available to all Sponsored Products and Sponsored Brands campaigns. Use the steps below to locate them within the Walmart Connect Ad Center.

For Automatic campaigns

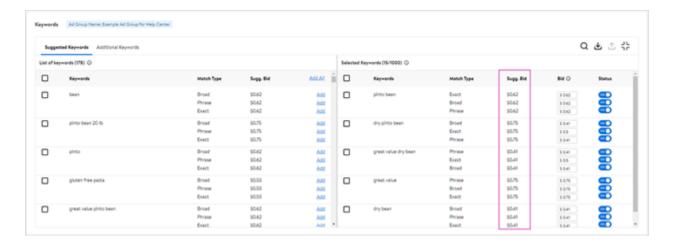
For Automatic Sponsored Products campaigns, the suggested bid appears next to each item in the campaign.



^{*}For illustration purposes only. May not represent the bids available on the Canadian version of the platform.

For Manual campaigns

For Manual Sponsored Products campaigns, the suggested bid appears under the Keywords section.



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