

## **ESSENTIAL QUALIFICATIONS**

Outside Sales		(FE)	Renewables	
Inside Sales			Aerospace & Defense	
Carry Inventory			Heavy Industrial Manufacturing	
Established Customer base			Agriculture Machinery	
Minimum annual sales of \$6M			Rental Houses	
Brick & Mortar in US or Canada			Construction	
Capabilities: Engineering, Service, Inventory, Technical Sales			Power Generation	
Capabilities: Line Integration & Project Management			Energy Sector	(FE)
			Transportation Machinery	(FE
			Shipyards	( <del>Å</del> E
Serving Customers in 1 or more of these vertical Markets:			Rail/Railcars	
Motor Vehicle Manufacturing			Oil & Gas	(FE
Tier Suppliers- Motor Vehicle Manufacturing			Mining	
			Fabricators	(FE)
Truck & Bus			Steel Erection	
Electric Vehicle Manufacturing			Foundaries	
Recreation Vehicles			1 dandarios	
Medical Equipment				